



Date: Friday, April 24, 2020

To: Our Valued Customers, Vendors and Colleagues

From: Brian Larkin, CEO

Re: Update COVID-19 – SP Preparedness statement

As we all continue to navigate the changes brought about as a result of the COVID-19 pandemic, I wanted to provide a short update on SP and our response as an essential business. We know that many of our customers are relying on SP products and we thank you for your trust and partnership during these challenging times.

All SP locations continue to be fully operational. This has been in large part due to proactive planning on the part of our team, continued efforts to meet and exceed all local requirements for protection of our in-house workers and the phenomenal attitude of our employees to get the job done.

This includes careful management of our supply chain and forecasting to minimize disruptions to in-stock availability and shipping, as well as hiring where warranted. We also continue to re-evaluate work flows in order to compress lead times and meet increased demand in particular, demand related to our freeze dryer products for the development and production of novel diagnostics and vaccines.

SP's diverse brand portfolio offers a broad selection of COVID-19 related products that may be of interest to your organization. These include:

- [Biohazard Waste Disposal Bags - SP Bel-Art](#)
- [Wash Bottles, Dispensing Bottles & Carboys – SP Bel-Art](#)
- [HT3 Evaporator – SP Genevac](#)
- [Benchmark & Ultra Pilot and Production Freeze Dryers – SP VirTis](#)

Consultative partnerships have always been at the heart of SP and our Freeze Drying team recently collaborated with Dr. Kevin Ward of BioPharma to offer a timely webinar *Freeze-Drying Covid 19 Diagnostics*. This webinar attracted an unprecedented number of participants from across the globe and is now available [on demand](#) in our on-line learning center with additional COVID-19 and general diagnostic and vaccine development webinars to follow.

While it is not business as usual, we are creating a new normal that is working. Should you have a question regarding SP's operations or products during this time all office and sales personnel can be reached through SP email and our phone system. General inquiries can also be directed to hello@spindustries.com

Thank you for choosing SP.

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